## Accounts Manager; Eastleigh, Hampshire

## Summary of role and key responsibilities

- Manage a portfolio of clients (essentially O.M.B's) providing both compliance and advisory services on a variety of commercial and taxation matters as necessary.
- Provide technical support to the directors and team.
- Develop new business from existing clients and business contacts, and generally promote the services offered by the company.
- Consistently provide outstanding client service standards and build strong relationships with clients as their principal business advisor.

## The ideal candidate

- ACA/ACCA qualified.
- Minimum 10 years working in practice with experience in portfolio and people management.
- Have good communication and interpersonal skills.
- Organised and methodical approach to workload with ability to meet deadlines.
- Good IT skills with prior knowledge of IRIS an advantage but not essential.
- Desire to progress and take an active part in the management of the company.

## What we offer

- A competitive salary.
- 25 days annual leave, in addition to statutory bank holidays.
- A commitment to your ongoing learning and professional development.
- An opportunity for promotion to Director.
- Free parking.
- A friendly working environment with regular social events throughout the year.